MW Lifesciences

2026 / 2027
Corporate profile



International partnerships

Your pharmaceutical partner in Sri Lanka

Registration, importation, medical promotion and island-wide distribution for international pharmaceutical manufacturers — from a diversified healthcare group with its own GMP-certified manufacturing.

Regulatory affairs
NMRA registration handled by our own team

Medical promotion
Medical delegates and sales representatives

Island-wide distribution
Appointed distributors and a licensed fleet

Group manufacturing
GMP-certified facilities in Sri Lanka

Salutifer Orbi — bringing health to the world

MW Lifesciences (Pvt) Ltd · No. 155, Old Kottawa Road, Mirihana, Nugegoda, Sri Lanka

www.mwholdings.lk

About this profile

For manufacturers choosing a partner for Sri Lanka.

MW Lifesciences registers, imports, promotes and distributes pharmaceutical and healthcare products in Sri Lanka on behalf of international manufacturers.

The pages that follow set out how we take a principal's portfolio from regulatory approval to nationwide availability — and why a partner with its own manufacturing, scientific team and distribution network is the safer route into this market.



Our mission

To provide viable, innovative and cost-effective healthcare solutions, empowering healthcare professionals to deliver optimal patient care.

SALUTIFER ORBI · BRINGING HEALTH TO THE WORLD

Inside

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For embassies, trade offices and chambers

This profile is shared with the missions and trade desks that introduce manufacturers to partners in Sri Lanka. Page 3 carries a one-page summary; partnership contacts are on the back cover.

Overview

The partnership case, on one page

MW Lifesciences is a diversified conglomerate operating in Sri Lanka's healthcare sector. We represent international manufacturers as their local agent — and back that role with our own regulatory team, field force, distribution network and **GMP-certified manufacturing**.

2018
Established in Nugegoda, Colombo

7
Foreign principals represented, from Germany, India and Pakistan

1,800+
Customer accounts, across all nine provinces

12
Critical-care injectables distributed to hospitals island-wide

What a principal gets

A local authorised agent
Required by the regulator for every foreign manufacturer. We act as agent, importer and distributor under one agreement.

Regulatory affairs in-house
Site approval, sample licences, dossiers, variations and renewals, prepared and followed through by our own team.

A field force already in the market
Medical delegates and sales representatives who call on prescribers, hospitals and pharmacies every working day.

Island-wide distribution
Appointed regional distributors and our own NMRA-licensed delivery fleet, serving customers in all nine provinces.

State and private sector access
A supplier to the Medical Supplies Division, the State Pharmaceuticals Corporation and leading private hospitals.

Manufacturing strength behind the agency
GMP-certified manufacturing in the group: technical depth, quality systems and a long-term stake in the country.

Company snapshot

Company	MW Lifesciences (Pvt) Ltd · Reg. no. PV 129583
Group	MW Holdings
Founded	2018, by Mr. Manusha Weeraratne
Corporate office	No. 320, T. B. Jayah Mawatha, Colombo 10
Head office	No. 155, Old Kottawa Road, Mirihana, Nugegoda
Licensed	NMRA GMP · NMRA wholesale licence · ISO 9001:2015 · ISO 22716:2007
Member	SLPMA · COYLE

Partnerships we are seeking

Exclusive agency and distribution for Sri Lanka

- Prescription and specialty medicines
- Hospital and critical-care injectables
- Oncology, biologics and biosimilars
- Medical devices and diagnostics
- Consumer healthcare and vitamins

We welcome manufacturers with EU-GMP, US FDA, UK MHRA, PIC/S or WHO-GMP approvals that are not yet represented in Sri Lanka.

A diversified group

One company that makes, imports, registers and distributes healthcare products.

We manufacture	Category A steroidal products · Category B topical pharmaceuticals · Ayurvedic products · cosmetics · veterinary products · FMCG cleaning and hygiene
We import and distribute	Pharmaceuticals · twelve critical-care injectables · Ayurvedic products · multivitamins · medical devices · in vitro diagnostic products (IVD)

Overview

A message from the Founder



MANUSHA WEERARATNE

FOUNDER & MANAGING DIRECTOR

Pharmaceutical scientist
MSc Pharmaceutical Formulation & Entrepreneurship, University College London

Business leader
MBA, University of Birmingham · Director, Euro Pharma (Pvt) Ltd

Academic
Visiting Lecturer in Pharmaceutics, University of Colombo

"For an international manufacturer, the choice of local partner is the most important decision in entering Sri Lanka."

Sri Lanka imports most of the medicines its people rely on. Every one of those products reaches patients through a local company that registers it, imports it, explains it to doctors and keeps it on the shelf. I founded MW Lifesciences in 2018 to be that company for manufacturers who care how their brands are represented.

We began as manufacturers. We earned GMP certification from the national regulator, built brands that hospitals across the country now rely on, and supplied more than 2.5 million litres of hand sanitiser to the Government and private hospitals during the pandemic. That discipline — in quality, in regulation and in keeping supply moving — is what we bring to the principals we represent.

Today we act for seven foreign principals from Germany, India and Pakistan. Our regulatory team prepares and follows through every submission. Our medical delegates and sales representatives take each brand to prescribers, hospitals and pharmacies. Our distributors and licensed fleet deliver across the island.

We are deliberately selective. We take on products we can register properly, promote ethically and supply without interruption, and we treat every agency as a long-term commitment rather than a line on a price list.

If Sri Lanka is on your map, I would welcome the opportunity to show you what we can build together.

Manusha Weeraratne

Founder & Managing Director, MW Lifesciences (Pvt) Ltd

Register properly

Complete dossiers, accurate claims and registrations kept current.

Promote ethically

Scientific detailing to healthcare professionals, within the approved label.

Supply without interruption

Stock planned against demand, delivered through a licensed chain.

The market

Sri Lanka: a market that depends on trusted imports

An island of nearly 22 million people with universal state healthcare, a growing private sector and limited domestic production. Most medicines are imported — and each one enters through a **local authorised agent**.

21.8 m	85%	US$750 m	60 : 40	200+
People, at the 2024 census	Of pharmaceutical needs met by imports	Pharmaceutical market value, 2025 estimate	Private to state share of demand	Private hospitals, beside some 630 public hospitals

The state sector

- Healthcare is free at the point of care in Ministry of Health hospitals.
- Medicines are bought centrally: the State Pharmaceuticals Corporation procures for the Medical Supplies Division, mainly by international competitive bidding.
- Products offered must be registered with the NMRA; bidders are told to have their local representatives attend to it.

The private sector

- Private hospitals, pharmacies and dispensing practitioners are supplied by importers and their distributors.
- Brand choice is driven by the prescriber, so sustained medical promotion decides market share.
- The NMRA sets maximum retail prices, using a formula that starts from the import (CIF) price.

Regulation

- The National Medicines Regulatory Authority (NMRA) regulates medicines, medical devices, borderline products and cosmetics.
- A foreign manufacturer must appoint a Sri Lankan company as its local authorised agent; every application is made through that agent.
- A certificate of registration is normally valid for five years.

What this means for a manufacturer

The local agent is the regulatory applicant, the importer and the face of the brand.

Regulatory capability
Registration is the gate to both sectors. It depends on the agent's dossiers and follow-through.

Both channels
Tenders and prescriptions need different skills. A partner should offer both.

Staying power
Agencies are tied to registrations for years. Choose a partner invested in the country.



Sources: Department of Census and Statistics, Census of Population and Housing 2024 (21,781,800) · Board of Investment of Sri Lanka (import share and market value) · Sri Lanka Pharmaceutical Manufacturers' Association (share of demand met by Government procurement and by the private sector) · Ministry of Health figures for 2024, as cited by AHK Sri Lanka (hospitals) · National Medicines Regulatory Authority · State Pharmaceuticals Corporation of Sri Lanka. Figures are rounded.

What we do for principals

One accountable partner, from dossier to delivery

A principal's product has to clear regulation, reach the warehouse, win the prescriber and arrive at the pharmacy. We manage each stage with our own people.

	STAGE	WHAT WE DO	RESULT
1	**Market assessment**	We screen your portfolio against private-market demand and state procurement data, review pricing and competing registrations, and set out the opportunity in a written business plan.	YOU GET **A product-by-product entry plan**
2	**Regulatory affairs**	As your local authorised agent we obtain manufacturing-site approval and sample licences, compile and submit each dossier, answer the regulator's queries and keep registrations current.	YOU GET **Registered products, kept compliant**
3	**Importation and supply**	We obtain import licences, clear each consignment and hold stock in our NMRA-licensed wholesale premises under a responsible pharmacist, planned against forecast demand.	YOU GET **Continuous availability**
4	**Medical promotion**	Our medical delegates detail your brands to consultants, general practitioners and hospital pharmacists, supported by product training, literature and scientific programmes.	YOU GET **Prescriber awareness and demand**
5	**Sales and distribution**	Dedicated hospital and pharmacy sales divisions take orders across the island. Appointed regional distributors and our own NMRA-licensed fleet deliver them.	YOU GET **Island-wide coverage**
6	**Institutional and tender business**	We represent you in state procurement: monitoring tenders, preparing and submitting bids to the State Pharmaceuticals Corporation and managing supply to the Medical Supplies Division.	YOU GET **Access to the state sector**
7	**After-market stewardship**	Price compliance, quality complaints, recalls and safety reporting are handled by our regulatory and quality teams, with regular sales and stock reports to you.	YOU GET **A protected brand**

One agreement, one team, one point of accountability. You deal with a single company for registration, supply, promotion and reporting — not a chain of agents, importers and wholesalers.

What we do for principals

NMRA registration, managed in-house

Every medicine sold in Sri Lanka must be registered with the National Medicines Regulatory Authority, and a foreign manufacturer can apply only through a **local authorised agent**. Our regulatory affairs team takes on that role.

The route to registration

YOU · MW LIFESCIENCES · NMRA

1 Appointment — YOU

You issue a letter of authorisation naming MW Lifesciences as your local authorised agent in Sri Lanka.

2 Manufacturing-site approval — MW LIFESCIENCES · NMRA

We apply for approval of each manufacturing site, with its site master file and supporting documents. The NMRA reviews the file and may inspect the site.

3 Sample import licence — MW LIFESCIENCES · NMRA

We obtain the licence to import registration samples of each product.

4 Marketing authorisation application — MW LIFESCIENCES

We compile and submit the product dossier and samples in the format the NMRA requires, including the electronic (eCTD) copy.

5 Evaluation — NMRA · MW LIFESCIENCES

The Medicines Evaluation Committee reviews the application. We answer its queries and supply further data where needed.

6 Registration — NMRA

The NMRA issues the certificate of registration, valid for five years. A manufacturer new to Sri Lanka may first receive provisional registration for one or two years.

7 Import licence and launch — MW LIFESCIENCES

We obtain the licence to import the registered medicine, bring in the first consignment and begin promotion.

What we typically need from you

- ✓ Letter of authorisation
- ✓ Site master file and GMP certificate for each site
- ✓ Manufacturing licence
- ✓ Certificate of Pharmaceutical Product
- ✓ Product dossier, with electronic (eCTD) copy
- ✓ Samples and reference standards
- ✓ Registration status in other countries

Why our team is equipped

We are regulated ourselves

As a GMP-certified manufacturer we prepare site master files, dossiers, variations and renewals for our own products.

A dedicated division

Regulatory affairs is an in-house function with its own head, staffed by pharmacists and science graduates.

Several authorities

We also work with the Department of Ayurveda and the Veterinary Drug Control Authority.

A shorter path for inspected sites

The NMRA may exempt a manufacturing site from on-site GMP inspection where a reference regulatory authority or the WHO has already inspected it.

Reliance routes

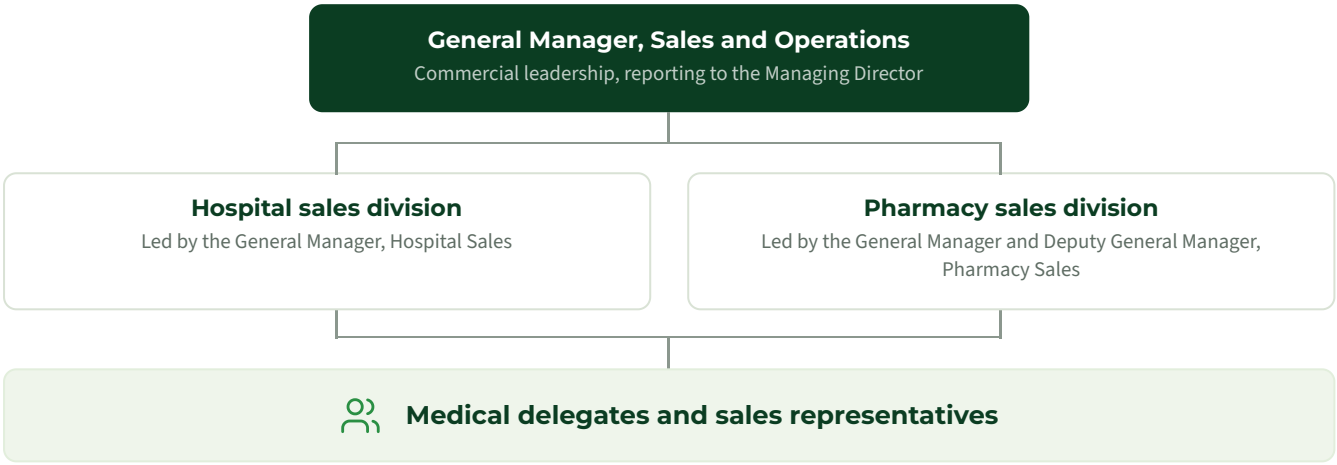
NMRA guidance also provides for reliance on reference regulatory authorities, and for the WHO collaborative procedure for WHO-prequalified products.

Summarised from National Medicines Regulatory Authority guidance (nmra.gov.lk). Requirements vary by product category; medical devices, borderline products and cosmetics follow their own NMRA procedures.

What we do for principals

A field force already in front of prescribers

Our medical delegates and sales representatives are in hospitals, clinics and pharmacies every working day. A new brand joins an established call cycle from its first month.



Who the team calls on

Consultants and general practitioners

Detailing and scientific follow-up with the doctors who write the prescription.

Private hospitals and nursing homes

Pharmacy, procurement and clinical departments in the leading hospital groups.

Fertility and specialist clinics

Specialist centres supplied with our injectable range.

Pharmacies and pharmacy chains

More than 200 pharmacies and chemists, including Union Chemists and CFC Healthcare.

State institutions

The Medical Supplies Division, State Pharmaceuticals Corporation and government hospitals.

Corporate and institutional buyers

Companies, banks, hotels and public bodies buying for their own facilities.

What the team does for your brand

- ✓ Details your brands to prescribers, using your approved materials
- ✓ Works products onto hospital formularies and purchase lists
- ✓ Runs launch programmes and scientific meetings with you
- ✓ Trains hospital and pharmacy staff on each product
- ✓ Books and follows up orders through every sales cycle
- ✓ Reports demand, competitor activity and market feedback

1,800+	90+	200+	9 of 9
Customer accounts on our ledger	Hospital, clinic and laboratory accounts	Pharmacies and chemists	Provinces with customer accounts

What we do for principals

Distribution across the island

Appointed distributors in the regions and our own licensed fleet carry products from our Nugegoda warehouse to hospitals, pharmacies and clinics in **all nine provinces**.

Appointed distributors, by province



Head office and central warehouse, Nugegoda Provinces with customer accounts: all nine

Every province is covered by an appointed distributor

Northern
Xpert Naturals (Pvt) Ltd
City Medical Services (Pvt) Ltd

North Western and North Central
Family Pharma (Pvt) Ltd

Eastern
M.W Sahed Hussain Moulana (Pvt) Ltd

Central and Uva
Green Lanka Distributors (Pvt) Ltd

Western
Kadana Food & Drugs (Pvt) Ltd
Wettasinghe Pharma (Pvt) Ltd

Sabaragamuwa
Chamee Pharmaceuticals (Pvt) Ltd

Southern
City Line Distributors (Pvt) Ltd

9 of 9
Provinces with customer accounts

20+
Distributor accounts on our ledger

200+
Pharmacies and chemists supplied



The MW Lifesciences delivery fleet. Our vehicles hold NMRA licences for pharmaceutical transport.

How your product travels

Central warehouse, Nugegoda
NMRA-licensed wholesale premises under a responsible pharmacist. Licence WL-04020, page 18.

Our own delivery fleet
Vehicles licensed by the NMRA for the transport of medicines.

Appointed regional distributors
Local stockholding and delivery beyond Colombo.

Hospitals, pharmacies and clinics
Direct delivery to key accounts and institutions.

Market reach

Inside Sri Lanka’s hospitals

MW Lifesciences supplies the state health sector and holds accounts with the country’s leading private hospitals — the procurement desks, pharmacies and clinicians that a principal’s products need to reach.

State health sector

Supplier to the Ministry of Health

We supply the Medical Supplies Division and the State Pharmaceuticals Corporation. During the COVID-19 pandemic we delivered more than **2.5 million litres** of MediSafe hand sanitiser to the Government of Sri Lanka and leading private hospitals.

Also supplied: Lady Ridgeway Hospital for Children · Police Hospital, Narahenpita · Sri Lanka Medical Council · Medical Faculty, University of Sri Jayewardenepura

- Medical Supplies Division
- State Pharmaceuticals Corporation
- Sri Jayewardenepura General Hospital

Private hospitals and specialist centres

18 groups shown; branch accounts are grouped

- Asiri Health
- Durdans Hospital
- Lanka Hospitals
- Nawaloka Hospitals
- Hemas Hospitals
- Ninewells Hospital
- Joseph Fraser Memorial
- Kings Hospital
- Asia Hospital
- New Philips Hospital
- Medihelp Hospitals
- Golden Key Hospital
- Ruhunu Hospital
- Pannipitiya Nursing Home
- Radiant Eye Hospital
- Vasan Eye Care
- Singhe Hospitals
- ARC Fertility & Research Centre

Also supplied Melsta Hospitals, Ragama · Co-operative Hospital, Galle · Queensbury Hospitals · Royal Hospital · Park Hospital · Western Hospital · Winlanka Hospital · Santa Dora Hospital · Delmon Hospital · Navodaya Hospital · St Joseph Hospital, Negombo · Healthline Medical Diagnostics

Accounts already open

A new product reaches procurement desks that already buy from us. Listing does not begin with vendor registration.

Hospital relationships

Our hospital sales division calls on hospital pharmacies, procurement teams and clinicians.

Both sectors

We supply government institutions through state procurement and private hospitals through direct accounts.

Market reach

Pharmacies, key accounts and institutions

Beyond hospitals, our customers include pharmacy and supermarket chains, more than **200 pharmacies and chemists**, and many of Sri Lanka's best-known companies, banks and public bodies.

Pharmacy and supermarket chains

Key accounts include Union Chemists and CFC Healthcare

Keells
John Keells supermarkets

Arpico Supercentre
Richard Pieris & Co.

Glomark
Softlogic supermarkets

SPAR Sri Lanka

Healthguard Pharmacy
Sunshine Holdings

Union Chemists
Colombo 2, 3, 5, 8, 10 · Kandy · Wattala

CFC Healthcare
Premium pharmacy · Kottawa

Lanka Sathosa
State retail network

Corporate and institutional customers

A selection from our customer ledger

50+
Banking, insurance and finance accounts

70+
Government and public-sector accounts

13
International organisations and diplomatic missions

Basis of preparation: every organisation shown holds a customer account with MW Lifesciences (Pvt) Ltd, as recorded in the company's customer ledger (October 2026); branch and unit accounts are counted individually. Logos are the trademarks of their respective owners, reproduced for identification only, and do not imply endorsement.

Track record

Seven foreign principals, three countries

MW Lifesciences is the Sri Lankan agent and distributor for manufacturers in Germany, India and Pakistan — importing pharmaceuticals, Ayurvedic medicines, multivitamins, medical devices and diagnostics for hospitals, laboratories, pharmacies and consumers.

Lahore, Pakistan
Mass Pharma (Pvt) Ltd
Pharmaceutical products

India
MediClone Biotech (Pvt) Ltd
In vitro diagnostic products

Kerala, India
Vaidyaratnam Oushadhasala Pvt. Ltd.
Ayurvedic medicines

Germany
Doppelherz
Vitamins and supplements

Germany
Queisser Pharma
Consumer healthcare

Germany
Plasma Medical Systems GmbH
Cold plasma medical devices, including plasma ONE

Germany
VSAT Medizintechnik
Medical technology

Your portfolio
A place for the next principal
Exclusive representation for a few more manufacturers.

What we import and distribute

Pharmaceuticals
Finished medicines for hospitals and pharmacies.

Ayurvedic medicines
Classical Ayurvedic preparations imported from Kerala.

Multivitamins and supplements
German vitamin, mineral and consumer-health ranges.

Medical devices
Clinical and therapeutic equipment, consumables and protective wear.

In vitro diagnostic products (IVD)
Reagents and test kits for hospital and clinical laboratories.

International suppliers to our own manufacturing

The group's factories buy active and functional ingredients from established international suppliers, backed by their efficacy data and tested by our quality teams before use.

BASF · Evonik · Lubrizol · Lucas Meyer · IFF · ROELMI HPC · JOVER Scientech · NuLiv Science · BIONAP · EG Active · LUCID

What principals rely on us for

Agent, importer and distributor under one agreement

- Registration and regulatory upkeep
- Importation, storage and stock planning
- Promotion to doctors, hospitals and pharmacies
- Island-wide distribution

Track record

Twelve critical-care injectables, in hospitals island-wide

MW Lifesciences markets and distributes a critical-care and specialty injectable range to **all private hospitals, nursing homes, key accounts and fertility clinics** in Sri Lanka.

Supplied to

- **Private hospitals** — Across Sri Lanka
- **Nursing homes** — Island-wide
- **Key accounts** — Union Chemists · CFC
- **Fertility clinics** — Specialist centres

The portfolio

GENERIC NAME	DOSAGE FORM AND STRENGTH	THERAPEUTIC CLASS
Anti-infectives		
Meropenem	Injection, 1 g	Carbapenem antibiotic
Vancomycin	Injection, 500 mg	Glycopeptide antibiotic
Amikacin	Injection, 250 mg and 500 mg	Aminoglycoside antibiotic
Oncology support and hormonal therapy		
Filgrastim	Solution for injection, 300 mcg	G-CSF · neutropenia support
Leuprolide acetate	Lyophilised injection, 3.75 mg	GnRH agonist · hormonal therapy
Anaesthesia, sedation and anticonvulsants		
Ketamine	Injection	General anaesthetic
Diazepam	Injection	Benzodiazepine · sedation
Phenytoin	Injection	Anticonvulsant
Emergency and supportive care		
Tranexamic acid	Injection	Antifibrinolytic · bleeding control
Verapamil	Injection	Calcium-channel blocker · arrhythmia
Chlorphenamine maleate	Injection	Antihistamine · acute allergy
Thiamine	Injection	Vitamin B1 replacement

12

Injectable molecules across four therapy areas

Proof of hospital access for injectable principals

This range is ordered, stocked and administered in hospitals across the island today. A manufacturer of hospital injectables gains a sales team that already knows the buyers, the formularies and the clinicians.

Track record

Trusted by Sri Lanka's pharmaceutical industry

We work with the country's leading pharmaceutical companies as a manufacturer, a marketing partner and a distributor. Those relationships place our principals' products in every trade channel.

Mega Pharma (Pvt) Ltd

Emerchemie NB (Ceylon) Ltd

Hemas Pharmaceuticals (Pvt) Ltd

Markss HLC (Pvt) Ltd

Muller & Phipps (Health Care) Ltd

SRAG Biotech Ceylon

How we work together

Manufacturing

Products made in our GMP-certified facility are marketed by established pharmaceutical houses.

Marketing and distribution

We promote and distribute partner ranges, including the critical-care injectable portfolio.

Joint venture

Euro Pharma (Pvt) Ltd is our joint venture with one of Sri Lanka's largest pharmaceutical distributors.

Sri Lanka Pharmaceutical Manufacturers' Association

Member of the industry association, which is affiliated to the Ceylon Chamber of Commerce.

COYLE

Member company of the Chamber of Lankan Entrepreneurs.

Project delivery with an international partner

Medical-waste incinerator, Sri Jayewardenepura General Hospital

Installed with the international specialist CHUWASTAR and commissioned in the presence of the Minister of Health.

3 years
Continuous service and maintenance

1 day
Contingency repair response

Track record

We build brands in this market — starting with our own

Before representing others, MW Lifesciences took its own products from formulation to national distribution. The same disciplines now serve the principals we represent.



MediSafe

Pharmaceutical and hospital

Topical and dermatological medicines, antiseptics, disinfectants and the hand-hygiene range used across the country's hospitals.

VitaDerm

Advanced skincare

Anti-ageing, acne-care and brightening ranges backed by clinical-grade actives.

todaycare

Home and personal care

Everyday cleaning and hygiene products, including the FURRfresh pet-care line.

VitaPeak

Animal nutrition

Feed supplements for poultry, ruminant and swine operations.

2.5M+

Litres of MediSafe hand sanitiser supplied

Trusted when it mattered most

During the COVID-19 pandemic MediSafe hand sanitiser became a nationally trusted product, supplied to the Government of Sri Lanka and to leading hospitals including Asiri, Lanka Hospitals, Durdans, Ninewells and Sri Jayewardenepura General Hospital.

Launch discipline

Formulation, registration, production and promotion managed by one team.

Hospital adoption

Hand-hygiene and antiseptic products relied on by the country's leading hospitals.

Retail presence

Consumer lines sold through pharmacies, retail outlets and our own online stores.

The group

Manufacturing strength within a diversified group

MW Lifesciences is a diversified conglomerate. Alongside its agency and distribution business the group manufactures pharmaceutical and healthcare products in Sri Lanka — the technical base behind every product we represent.

What the group manufactures

Category A steroidal products

Steroidal dermatological preparations, produced under controlled conditions.

Category B topical pharmaceuticals

Creams, ointments, gels, lotions and solutions for external use.

Ayurvedic products

Balms, oils and creams registered with the Department of Ayurveda.

Cosmetics

Dermo-cosmetic skincare, sunscreens and personal care.

Veterinary products

Veterinary topicals and the VitaPeak animal-nutrition range.

FMCG cleaning and hygiene

Hand hygiene, disinfectants and todaycare home-care products.



Mixing, filling and tube-sealing equipment at Euro Pharma (Pvt) Ltd, No. 318/14, Colombo–Horana Road, Kumbuka, Gonapala.

Why this matters to a principal

Manufacturing in the group is a credential, not a conflict.

Regulatory fluency

We answer to the same regulator, inspections and documentation that govern your registration.

Quality discipline

GMP habits carry into how we store, handle and trace the products we import.

Scientific staff

Pharmacists and scientists who can discuss your product with clinicians on its merits.

Committed capital

Plant, people and licences in Sri Lanka. We are here for the long term.

Complementary by design. Our own production is concentrated in topical, Ayurvedic, cosmetic, veterinary and hygiene products. We look for principals whose portfolios extend that range rather than overlap with it.

The group

Euro Pharma: the group's second facility

Euro Pharma (Pvt) Ltd extends the group beyond the Nugegoda plant, adding dosage forms that Sri Lanka has historically imported.



The Euro Pharma facility at Kumbuka, Gonapala, in Sri Lanka's Western Province.



ISO 9001:2015 certified

Quality management system. Ceycert certificate CCQM 060, valid to 29 October 2029. Copy on page 20.

EURO PHARMA | **Euro Pharma (Pvt) Ltd**

Structure	Joint venture with one of Sri Lanka's largest pharmaceutical distributors, established 2022
Factory	No. 318/14, Colombo–Horana Road, Kumbuka, Gonapala
Facility	Purpose-built plant of about 19,000 sq ft
Inspection	NMRA GMP inspection, 28 February 2025, for topical products of Category A and Category B
Programme	Commissioning and launch, 2026/2027
Board	Mr. Manusha Weeraratne, Director

What the facility is built for

Category A and B topical products

Steroidal creams, ointments and gels for dermatological therapy, alongside Category B preparations. Development and sample batches for approval are covered by the ISO 9001:2015 certificate.

Oral liquids

Syrups, suspensions and solutions for paediatric and general use.

Oral solid dosage

Tablets and other oral solids, completing the group's range of dosage forms.

An option for principals

A route to local manufacture

Where a principal's strategy favours production in Sri Lanka, the group can discuss manufacturing or packing under licence in its facilities, subject to regulatory approval.

When it is worth considering

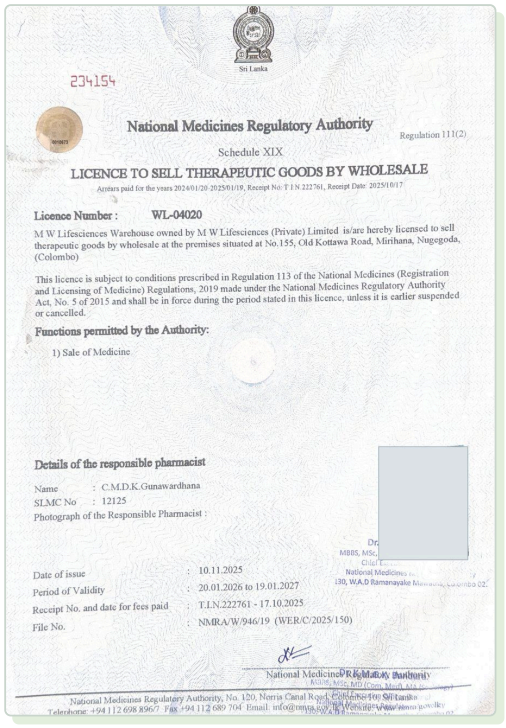
- Security of supply for high-volume lines
- Shorter lead times and lower landed cost
- Government policy that encourages local production

Our NMRA wholesale licence

Every business that sells medicines in Sri Lanka must hold a licence from the National Medicines Regulatory Authority (NMRA). Ours is current to January 2027.

The licence

Licence	Licence to sell therapeutic goods by wholesale
Number	WL-04020
Issued by	National Medicines Regulatory Authority, Sri Lanka
Issued under	Regulation 111(2) of the National Medicines (Registration and Licensing of Medicine) Regulations, 2019, made under the NMRA Act, No. 5 of 2015
Premises	M W Lifesciences Warehouse, owned by M W Lifesciences (Private) Limited, No. 155, Old Kottawa Road, Mirihana, Nugegoda
Function	Sale of medicine
Issued	10 November 2025
In force	20 January 2026 to 19 January 2027



234154

National Medicines Regulatory Authority

Regulation 111(2)

Schedule XIX

LICENCE TO SELL THERAPEUTIC GOODS BY WHOLESALE

Licence Number : WL-04020

M W Lifesciences Warehouse owned by M W Lifesciences (Private) Limited is/are hereby licensed to sell therapeutic goods by wholesale at the premises situated at No.155, Old Kottawa Road, Mirihana, Nugegoda, (Colombo)

This licence is subject to conditions prescribed in Regulation 113 of the National Medicines (Registration and Licensing of Medicine) Regulations, 2019 made under the National Medicines Regulatory Authority Act, No. 5 of 2015 and shall be in force during the period stated in this licence, unless it is earlier suspended or cancelled.

Functions permitted by the Authority:

1) Sale of Medicine

Details of the responsible pharmacist

Name : C.M.D.K.Gunawardhana

SLMC No : 12125

Photograph of the Responsible Pharmacist :

Date of issue : 10.11.2025

Period of Validity : 20.01.2026 to 19.01.2027

Receipt No. and date for fees paid : T.I.N.222761 - 17.10.2025

File No. : NMRA/W/946/19 (WER/C/2025/150)

National Medicines Regulatory Authority

Licence WL-04020, National Medicines Regulatory Authority. The responsible pharmacist's photograph is not reproduced here.

What the licence enables us to do

Sell medicines by wholesale

Supply medicines in trade quantities to hospitals, pharmacies, clinics and our appointed distributors.

Keep stock for sale

Hold the products we import and represent at premises the NMRA has licensed: our warehouse at Mirihana.

Trade under a responsible pharmacist

A pharmacist registered with the Sri Lanka Medical Council is named on the licence.

Work to the regulator's conditions

The licence is subject to the conditions prescribed in Regulation 113 of the 2019 Regulations.

Why it matters to a principal

Your agent is also a licensed seller

Under the NMRA Act a medicine may be stored, distributed or sold only by a business licensed for that purpose, and only from licensed premises. MW Lifesciences holds that licence itself, so the agent that registers and imports your product is also licensed to stock it and sell it to the trade.

The NMRA licences behind each delivery

1. **Certificate of registration** each product
2. **Import licence** each registered product
3. **Wholesale licence WL-04020** our warehouse
4. **Transport licences** our delivery vehicles

Licences and certifications

Current certifications

The latest certificates held by MW Lifesciences and by Euro Pharma. Copies of each follow on page 20.

MW Lifesciences (Private) Limited

No. 155, Old Kottawa Road, Mirihana, Nugegoda



Certificate of Good Manufacturing Practices

National Medicines Regulatory Authority

External pharmaceutical preparations (hand sanitisers), general category: manufacturing, packaging and batch release. Inspected on 29 October 2025 against GMP guidelines adopted from the WHO GMP main principles.

CERTIFICATE NO.
NMRA/GMP/MED/02/2026

VALID
Until 29 Oct 2027



Registration as an Ayurveda manufacturing centre

Department of Ayurveda

Registered under the Ayurveda Act, No. 31 of 1961, for medicines contained in the Ayurveda Pharmacopoeia and medicines approved by the Department of Ayurveda.

CERTIFICATE NO.
6/2/1/01/122

VALID
1 Jan – 31 Dec 2026



ISO 9001:2015 · Quality management system

Control Union Inspections (Pvt) Ltd · verify at controlunion.com

Manufacture of pharmaceutical products and cosmetic products. First certified in October 2023; re-certified after audit in October 2026.

CERTIFICATE NO.
CU896886ISO9001-01.2026

VALID
29 Oct 2026 – 28 Oct 2029



ISO 22716:2007 · Cosmetics good manufacturing practices

Ceycert (Private) Limited · verify at ceycert.com

Manufacturing, packaging and dispatch of lotion, body wash, conditioner, shampoo, sunscreen and hand wash.

CERTIFICATE NO.
CCCGMP 017

VALID
12 Mar 2026 – 11 Mar 2029

Also held NMRA wholesale licence WL-04020 · NMRA transport licences for our fleet · Veterinary Drug Control Authority certification · registrations with the Ministries of Industries, Defence and Urban Development · Central Environmental Authority approval · fire certificate.

Euro Pharma (Pvt) Ltd

No. 318/14, Colombo–Horana Road, Kumbuka, Gonapala



ISO 9001:2015 · Quality management system

Ceycert (Private) Limited · verify at ceycert.com

Research and development, and the manufacturing, packaging and storage of sample batches of topical pharmaceutical preparations (Category A, steroidal, and Category B) for approval purposes, at the Gonapala site.

CERTIFICATE NO.
CCQM 060 (Issue 01)

VALID
30 Oct 2026 – 29 Oct 2029

Regulator NMRA GMP inspection of the plant, 28 February 2025, for topical products of Category A and Category B (page 17).

How quality is assured

Products follow British Pharmacopoeia and United States Pharmacopeia guidelines, and external formulations meet SLS standards. Microbiological, active-ingredient and stability testing goes through the Sri Lanka Pharmaceutical Laboratory of the University of Colombo and the Industrial Technology Institute. Separate quality assurance and quality control functions release each batch.

Due-diligence pack

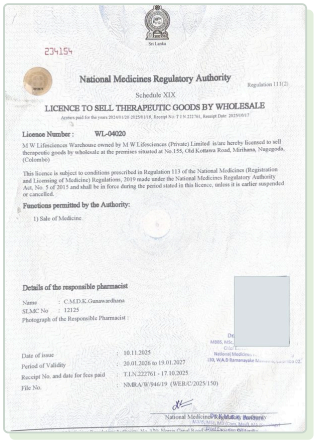
Copies of every licence and certificate, the site master file and company registration documents are available to prospective principals under a confidentiality agreement.

Certificates on file

Copies of the current licences and certificates summarised on page 19. The responsible pharmacist's photograph on the wholesale licence is masked.

MW Lifesciences (Private) Limited

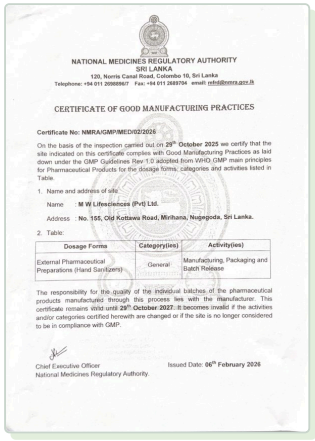
Regulatory licences and good manufacturing practice



NMRA wholesale licence

WL-04020

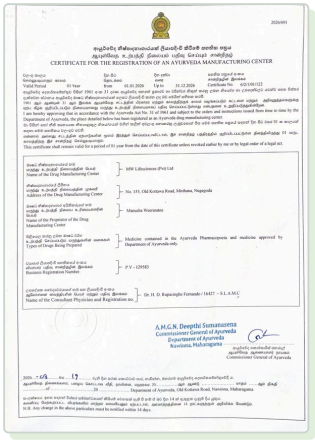
Valid to 19 January 2027



NMRA GMP certificate

NMRA/GMP/MED/02/2026

Valid to 29 October 2027



Ayurveda registration

6/2/1/01/122

Valid to 31 December 2026



ISO 22716:2007

CCCGMP 017

Valid to 11 March 2029

MW Lifesciences

ISO 9001:2015 · Control Union



ISO 9001:2015

CU896886ISO9001-01.2026

Valid to 28 October 2029



ISO 9001:2015 annex

Unit PRC 151004

Mirihana, Nugegoda site

Euro Pharma (Pvt) Ltd

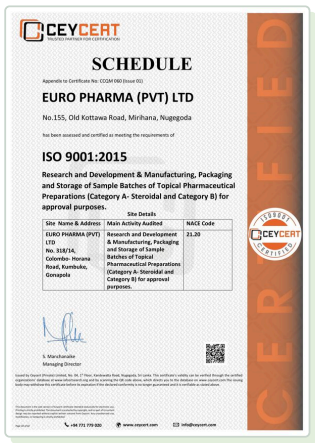
ISO 9001:2015 · Ceycert



ISO 9001:2015

CCQM 060 (Issue 01)

Valid to 29 October 2029



Schedule of sites

Appendix to CCQM 060

Kumbuka, Gonapala site

Control Union certificates

Validity of the ISO 9001:2015 certificate can be confirmed at www.controlunion.com.

Ceycert certificates

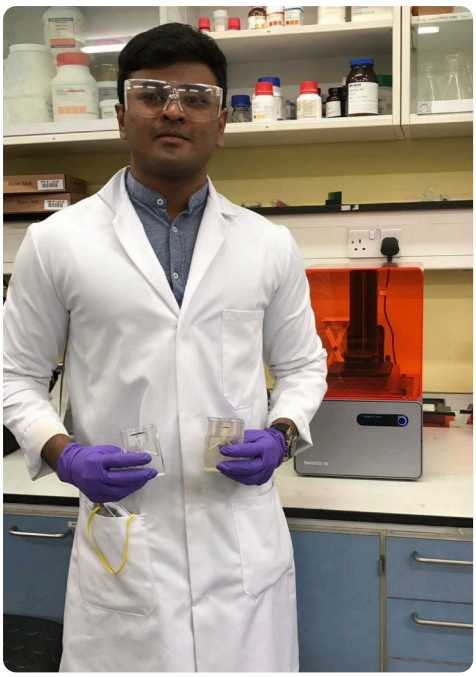
Each certificate carries a QR code linked to the issuer's database at www.ceycert.com.

Regulator documents

NMRA and Department of Ayurveda documents form part of the due-diligence pack (page 19).

People

Led by a pharmaceutical scientist



Manusha Weeraratne

Founder & Managing Director, MW Lifesciences (Pvt) Ltd

Manusha is an entrepreneur and pharmaceutical scientist. He began his career as a pharmaceutical technologist at Morisons PLC in Sri Lanka and trained in formulation science in the United Kingdom, at Intract Pharma and at FabRx, a pioneer of 3D-printed medicines. He founded MW Lifesciences in 2018.

He has led the company from a start-up to a diversified healthcare group that manufactures, imports and distributes, and he oversees its relationships with foreign principals personally. He is also a Director of Euro Pharma (Pvt) Ltd, the group's joint venture.

Since 2019 he has been a Visiting Lecturer in Pharmaceutics at the University of Colombo, where he is helping to launch the Faculty of Science's first MSc in Pharmaceutical Sciences. He serves on the Executive Committee of the Chamber of Lankan Entrepreneurs (COYLE), where he chairs the Diplomats and Inbound Delegations Subcommittee, and is an active member of the Sri Lanka Pharmaceutical Manufacturers' Association.

Education

MSc Pharmaceutical Formulation & Entrepreneurship
University College London

Master of Business Administration
University of Birmingham

BSc Medical Biochemistry
University of Leicester

Career

2015
Morisons PLC
Pharmaceutical technologist, Sri Lanka

2016
Intract Pharma
Formulation science, United Kingdom

2017
FabRx
Formulation science, United Kingdom

2018
MW Lifesciences
Founder and Managing Director

2019
University of Colombo
Visiting Lecturer in Pharmaceutics

2022
Euro Pharma
Director

A direct line to the decision-maker. Agency discussions, business plans and annual reviews are led by the Managing Director, so principals deal with the person accountable for the result.

People

Your key accounts, in experienced hands



Ajith Rodrigo

General Manager – Marketing & Operations, MW Lifesciences (Pvt) Ltd

PGDip (Mkt), MSLIM

> **Forty years in pharmaceuticals. Every key account in his hands.**

Ajith Rodrigo has spent four decades in the pharmaceutical industry. He began his career at GlaxoSmithKline and went on to George Steuart Health, ABC Pharma and Pharma Associates, before bringing that experience to MW Lifesciences.

Today he leads marketing and operations and handles all of the company's key accounts. For a principal, that means the customers who matter most to your brand deal directly with a senior leader who knows the industry from the inside.

He is a specialist in antibiotic medicines, holds a postgraduate diploma in marketing and is a member of the Sri Lanka Institute of Marketing.

What he brings to a principal

Four decades in the industry

Pharmaceutical experience from GlaxoSmithKline onwards.

Every key account

All MW Lifesciences key accounts are handled by Ajith.

Antibiotics specialist

The therapy class behind the anti-infective injectables on page 13.

Career

Began

GlaxoSmithKline

Where his career in pharmaceuticals started

Went on to

George Steuart Health

ABC Pharma

Pharma Associates

Today

MW Lifesciences

General Manager – Marketing & Operations, handling all key accounts

Senior attention for your key accounts. Key accounts are handled by the General Manager, so the customers that matter most to your brand deal with someone who has four decades in the industry.

Working together

Ways to work with us

Most principals appoint us as exclusive agent and distributor for Sri Lanka. Where a manufacturer's needs are narrower, we structure the arrangement to fit.

MODEL	SUITED TO	WHAT WE DO
Exclusive agency and distribution PRIVATE MARKET · STATE TENDERS	Manufacturers entering Sri Lanka, or changing their representation.	We register, import, promote and distribute the portfolio in the private market and represent it in state tenders.
Tender and institutional representation STATE TENDERS	Manufacturers whose first interest is government procurement.	We register the products, bid for State Pharmaceuticals Corporation tenders and manage supply to the Medical Supplies Division.
Marketing and distribution partnership PRIVATE MARKET	Products already registered in Sri Lanka that need stronger promotion or wider reach.	Our field force details and sells the range; our distributors and fleet deliver it.
Medical devices, diagnostics and hospital supplies HOSPITALS · LABORATORIES	Device, diagnostic and consumables manufacturers.	We handle NMRA device registration, importation and sales to hospitals and laboratories.
Local manufacturing under licence GROUP FACILITIES	Principals who want production or packing in Sri Lanka.	The group manufactures or packs in its GMP-certified facilities, subject to regulatory approval.

What our agency agreements typically set out

- ✓ **Territory and exclusivity**
- ✓ **Products covered**
- ✓ **Term and renewal**
- ✓ **Registration responsibilities and costs**
- ✓ **Supply price, currency and payment terms**
- ✓ **Minimum shelf life on delivery**
- ✓ **Promotional support and samples**
- ✓ **Targets, reporting and review**

What we ask of our principals

Product, documentation and support

- Consistent quality and reliable supply
- Regulatory documents, samples and answers
- Product training and promotional material
- Competitive pricing, including for tenders
- Exclusivity for the agreed products

What you can expect from us

Registration, reach and accountability

- A written business plan before signature
- All regulatory work, with status reports
- Importation, warehousing and distribution
- Medical promotion and tender bidding
- Regular reporting and strict confidentiality

Working together

Why MW Lifesciences

Eight reasons a manufacturer can place its products, its registrations and its reputation with us, and the five steps from introduction to market.

Regulatory affairs in-house

A dedicated team that prepares, submits and maintains every registration.

A field force already in the market

Medical delegates and sales representatives calling on prescribers, hospitals and pharmacies.

Licensed distribution to all nine provinces

An NMRA wholesale licence, appointed regional distributors and our own licensed fleet.

State and private sector access

A supplier to the Ministry of Health and to the leading private hospitals.

Proven with foreign principals

Agent and distributor for seven principals from Germany, India and Pakistan.

Trusted by the local industry

Working relationships with Sri Lanka's leading pharmaceutical companies.

Manufacturing and scientific depth

Certified manufacturing, pharmacists and formulation scientists in the group.

Founder-led and long-term

Every agency is sponsored by the Managing Director.

From first conversation to first shipment

1 — Introduction

- Company profiles exchanged
- Confidentiality agreement
- Portfolio and priorities shared

2 — Assessment

- Product-by-product screening
- Regulatory route and pricing
- Private and state opportunity

3 — Agreement

- Written business plan
- Agency agreement
- Letter of authorisation

4 — Registration

- Manufacturing-site approval
- Samples and dossiers
- NMRA evaluation

5 — Launch and growth

- First consignment
- Training and promotion
- Tenders and regular reviews

The principals we would like to meet

Manufacturers ready to enter Sri Lanka with one committed partner

We are seeking exclusive agency and distribution agreements with manufacturers that are not yet represented in Sri Lanka, or that are reviewing their representation.

Write to the Managing Director · **info@mwholdings.lk**

Areas of interest

- Prescription and specialty medicines
- Hospital and critical-care injectables
- Oncology, biologics and biosimilars
- Medical devices and diagnostics
- Consumer healthcare and vitamins

MW Lifesciences



Partnership enquiries

Let’s talk about your portfolio in Sri Lanka

Send us your product list and we will respond with an initial view of the regulatory route and the opportunity.

Contact	Mr. Manusha Weeraratne Founder & Managing Director
Email	info@mwholdings.lk
Telephone	+94 701 100 100
Corporate office	No. 320, T. B. Jayah Mawatha, Colombo 10, Sri Lanka
Head office	No. 155, Old Kottawa Road, Mirihana, Nugegoda, Sri Lanka
Euro Pharma factory	No. 318/14, Colombo–Horana Road, Kumbuka, Gonapala, Sri Lanka
Web	www.mwholdings.lk medisafe.lk

Salutifer Orbi — bringing health to the world

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